

MINUTES FOR THE CMC
August 6, 2003 Meeting
John Ingram Presiding

Attendees: Vivian Royster (FAMU), Janice Donahue for Rita Pellen (FAU), Valerie (Edwards) Boulos for Tony Schwartz (FIU), Roy Ziegler (FSU), Judy Kelly (NCF), John Ingram (UF), Kathy Cohen (UNF), Larry Heilos (USF), and Helen Wigersma (UWF)

Absent: Rita Pellen (FAU), Tony Schwartz (FIU), Anne Bardolph (FSU-LAW), Barbara Shearer (FSU-MED), Lenny Rhine (UF-HSC)

Guests: Monica Metz-Weisman (USF)

Business:

The Minutes from the July 15, 2003 meeting were approved as submitted.

John Ingram began the discussion on the Kluwer proposal by stating that Kluwer still had not furnished information on the shipping and handling costs for the paper titles going in the dark archive. This information will be shared with the SUL as soon as John receives it.

The SUL members should contact their subscriptions agents about canceling all of their paper subscriptions to Kluwer titles for 2004. By doing this the SUL will receive a 2% discount across the board. Any library wishing to have a paper subscription should place a new subscription for such with their agent and inform the agent that the title(s) is to be charged at 10% of list price.

Monica Metz-Wiseman gave an update on the Wiley negotiations. She noted that FSU will house the paper subscriptions going in the dark archive (Roy and John will work out a model for dark archives which can be used for other contracts) and that three of the State universities do not participate in the Wiley deal. The contract has not been completed but at this time the following is being proposed: 1) There will be access to all titles with no swapping of titles necessary. 2) The license will roll over to avoid the 2004 pricing. 3) The annual increase will be 6% for a three year contract; 5.5% for a four year contract; or a 5% increase for a 5 year contract. 4) There will be a free archive of all titles or a 1% cancellation clause. 5) The new adjustment factor for determining the price of new journals has been reduced to the institutional level (with 1.05 being the highest among the SUL members). 6) Wiley has proposed an early payment incentive of 1.5% for payment by September 30; 1.25% for those received by October 30; and 1% for those payments received by November 30, 2003. 7) The contract is based on electronic only subscriptions with print subscriptions 10% of the price.

Monica has asked for a free paper subscription for each title and is also asking for free shipping and handling. (If she succeeds in getting shipping and handling waived for the paper titles, John is going back to Kluwer to try and work out a similar deal.) If a three year contract is approved by the SUL, then there will be no free paper subscriptions.

For titles that change publisher during the contract period the suggestion was made to credit the base and swap for new titles as they appear in Wiley. Arrangements have still not been worked out to allow an institution to ILL an e-journal article directly. (John indicated that he would be going back to Kluwer with this idea for 2004 also and that if they could get this concept through ICLT, it would be a big step forward. At present only two publishers—Sage and Taylor and Francis—allow electronic ILL directly.) The CMC members present were in agreement with pursuing an e-subscriptions only contract with Wiley for 2004.

Monica also gave an update on Oxford University Press (OUP) negotiations. They have been presented with 14 guiding principles with which to negotiate but Monica holds out little hope with them being agreeable to accepting them. She felt that in the end the SUL might just want to back away from them. At this point John said that he felt that Blackwell would also be hard to deal with and another publisher from which the SUL might want to back away. Because of the shortness of time if the SUL does negotiate a contract it would probably be for 2005 not 2004.

John was asked if we should cancel our Elsevier paper subscriptions. His answer was that at present we will maintain the status quo through 2004 and that we would continue to have shared access to all electronic titles. For 2005 we will switch out duplicate titles if necessary and maybe get rid of paper subscriptions.

At present only USF has cancelled its paper subscriptions in favor of electronic for many journal titles, without a paper dark archive and UCF is considering it.

All members of the CMC had received a copy of a proposal by EBSCO to service the SUL electronic journals. The proposal detailed the management services EBSCO could provide if they were allowed to manage all of the SUL electronic journal subscriptions. (This proposal will be taken up by the ECC at its October meeting.) It was felt that EBSCO could save negotiating contracts time, claiming time, invoicing time, etc. for the group as a whole. Some felt that EBSCO probably could not negotiate as effectively as the SUL group and that in fact several of the major contracts have already been or are being negotiated now. There was some concern from the CMC members about the cost of the service (EBSCO proposes a 0%-5% fee for this services).

John polled the CMC members present about their experience with EBSCO. Most comments were positive and members were generally pleased with the service EBSCO has been providing to them. It was generally agreed that the EBSCO management concept for electronic subscriptions was a good one. There was concern expressed about fees rising from other agents when paper subscriptions were cancelled to be replaced by electronic ones, using EBSCO for electronic only subscriptions when institutions

generally go direct when purchasing only electronic subscriptions, and a concern about not paying anymore in the way of service fees for the use of EBSCO than the individual institutions now pay in service fees to their subscription agents.

The CMC will have a meeting in September, with John proposing dates for such by email. It was agreed to wait until the joint meeting in November to have a face-to-face meeting. Lastly, John reminded the CMC members that the Digital Projects Planning Committee has asked for recommendations concerning the digitization of special collections held by the SUL.